

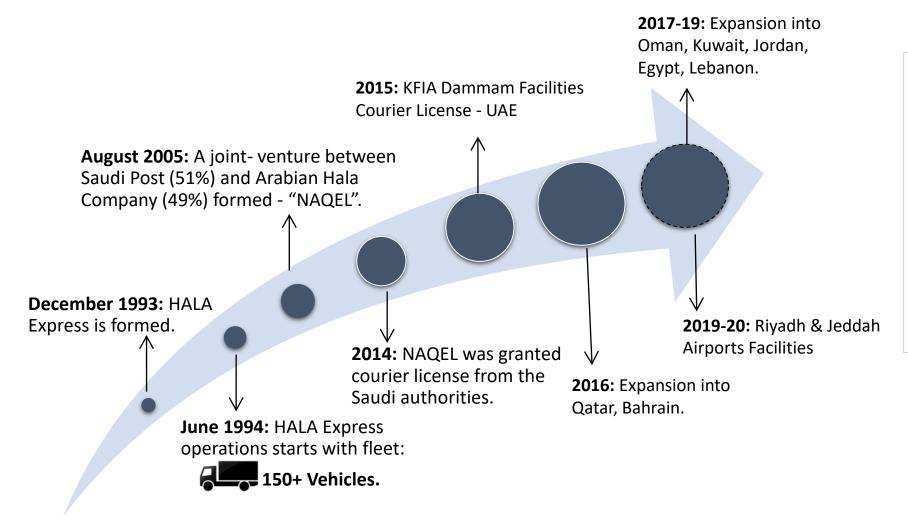


NAQEL: Cool Chain Profile



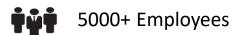
History and Key Milestones





2021: Our current capabilities

16+ Mil. Shipments handled



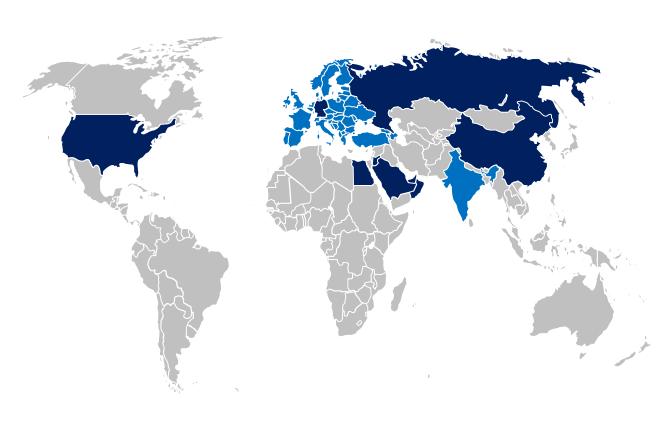






Countries Served





Served by NAQEL owned entities

Americas	Europe	Africa	Middle East	Asia
USA	Germany	Egypt	Saudi Arabia	China
	U.K		U.A.E	Hong Kong
	Russia		Bahrain	India
			Jordan	
			Lebanon	
			Oman	

Served by Agents

Americas	Europe	Africa	Middle East	Asia
-	Turkey	-	Kuwait	-
	All other EU Countries			

Our Vision and Values



Vision: about CARE for our customers



Values: about our people



Our Value Chain





Freight Forwarding

□Serves Both
Air & Ocean



Port Handling

☐ Location: Sea Ports & Air Ports.



Customs Clearance

License: 1st to obtain Clearance License



Road Transport

■ **Network:** covering remotest locations



Warehousing

■ Solutions:
Warehouse
Management &
e-fulfillment



Distribution

□ Complete Range: B2B & B2C

Value Chain Supported by Strong Network, Solutions & Service Quality



Network & Facilities



- Market leading Network in KSA & Middle East; Connecting EU, Asia & US.
- Serving Remotest towns & villages in the Kingdom of Saudi Arabia.
- ❖ At strategic Airport Locations; Only Company with Customs Clearance License

State-Of-Art
Solutions & Tools



Market leading 'Tracking Tools'



Fleet Tracking using GPS



Warehouse Solution& Cool Chain

Service Quality & Certifications











Our Story: Example of key industries we serve



Automoti	ive	Electronics	Healthcare	Retail, FMCG	Aviation	Government	e-Merchandisers
TOYOTA P	Z) xus	Canon	Bausch & Lomb MEDISERY Medical Supplies & Services Co. Ltd. و تركة الوروبات والمدينات الملية المديدة NOVARTIS	centrepoint Carrefour	SAUDI AIRLINES CATERING	قيعودية Saudi Aramco	JollyChic.com
HONDA HYLL		Panasonic SIEMENS SONY. <i>Nikon</i> .	Abbott A Promise for Life (C) alshifate (Kimberly-Clark	CHANEL Teta Pak	SGS General Security Aviation Command	Ministry of Interior Kingdom of Saudi Arabia	العربية للعود متجر التنال كي Arabian Oud
0	M	الفينار alfanar LG	Bristol-Myers Squibb Pan Arabia Medical Company	GIORGIO ARMANI GIORGIO ARMANI GIORGIO O ARMANI	Ministry of Interior	المؤسسة العامة للتأميشات الإجتماعية General Organization for Social Insurance	SHEIN (icafe Stove
	wagen	lenovo Dell	الصالحية الطبية الطبية Salehiya medical Boehringer Ingelheim	SIPCO PAINTS hoshan TAMER	قاعودسا CARGO		markaforyou
PEUG	GEOT	SAMSUNG ABB	Fisher & Paykel HEALTHCARE CLABUK MAGRABI O P T I C A L	دمانات الجزيـرة AL-JAZEERA PAINTS E ت ت العالم SIGMA PAINTS REDTAG	JETAVIATION A GENERAL DYNAMICS COMPANY	Same of the same o	ORIFLAN SWEDEN
mazpa. Pedd			GE Healthcare	JOTUN Nayomi	ALZOUMAN AVIATION	<u> </u>	cos•©QW

e-Commerce Services: Product Offering





e-Commerce Services

Gateway Services



Customs Clearance

- In house 24/7 customs clearance
- Clearance at Air, Sea & Land Ports
- Low Value and High Value Clearance
- Transit zone for re-export shipments
- Cool chain & dangerous goods areas
- Full control of the inbound chain (handling, clearance, delivery)

Airports



- KKIA Airport, Riyadh
- KAIA Airport, Jeddah
- KFIA Airport, Dammam
- DAFZA, Dubai

Seaports



- Dammam Seaport
- Jeddah Seaport
- JAFZA, Dubai

Land ports



- King Fahad Causeway
- Batha Port
- Riyadh Dry Port

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	Logistics Solutions
	Logistics Solutions
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	Our Network
	Our Network
<u> </u>	Our Network







NAQEL
Cold Chain
Logistic







Logistics Solutions

Air Freight Services



a. Priority Plus

- 2-3 Days transit time
- Door-to-door service
- Priority clearance
- Money back guarantee*
- General cargo service
- Direct flights
- All-inclusive prices

b. Standard Express

- 4-6 Days transit time
- Door-to-door service
- All Cargo types incl.
 Pharma & DG Goods
- General cargo service
- Dedicated Pick-up & Delivery
- All inclusive prices

c. Standard Economy

- 4-8 Days transit time
- Door-to-door service
- Focus o best price
- All flight options
- Non-dedicated pickup & delivery.
- Space subject to availability.

d. Charter Service

- Worldwide service for any sort of cargo*
- 24 x 7 Support
- Shorter lead times to aircraft positioning
- Closely monitored

N.B*: Terms & Conditions apply

N.B*: Subjected to aircraft & operating restrictions.





Logistics Solutions

Sea Freight Services



a. FCL Swift

- Full container loads
- all major trade lanes
- Fastest transit times between two ports
- Door-to-door service
- Priority Clearance
- Reefer logistics for perishable food stuffs and pharma.

b. FCL Standard

- Full container loads
- all major trade lanes
- Transit times with best price
- Door-to-door service
- Reefer logistics for perishable food stuffs and pharma

c. LCL

- Less than container load shipments from all major ports
- Door-to-door service available.





Logistics Solutions

Warehousing Solutions



a. Temperature Controlled

- Ambient: 15° to 25°C
- Chilled: 2° to 8°C
- Frozen: -15° to -25°C
- Digital temperature control
- 24/7 monitoring
- optimal quality and increased shelf life

b. Cross Docking

- Minimize Inventory
- Faster delivery to market
- Easy integration with multiple systems
- Real time visibility
- Order tracking access
- Reduce Inventory Cost

c. Fulfillment

- Time & Cost Effective
- Inventory collection, assembling, packaging, labelling, shipping and handling returns.
- On-time delivery
- Multi-partner liaison
- Direct management.

c. Value Added Services

- 3PL Services
- Packaging
- Break-bulk & Aggregation
- Pre-delivery inspection
- Bundling & Labelling
- Reverse logistics
- Repair & maintenance
- Safety & transit insurance





Logistics Solutions

Integrated Solutions



a. Contract Logistics

- Inbound logistics
- Outbound logistics
- In-house logistics
- Distribution logistics

b. Bonded Logistics

- Futuristic warehouse
- Inventory management
- Faster turnaround
- Store frequently exported/imported goods
- Sorting, maintenance, repackaging & inspection
- Incur import duties when goods leave facility.

c. Customized Logistics

- Innovative and flexible logistic solutions for diverse industries
- Tailor-made for specific verticals & client needs
- Best suited solution aligned with client's budget, timelines and business objectives.

c. Cool Chain

- Designed for temperature sensitive items.
- Safe & Hygienic transport
- Cold storage
- Temperature monitoring & fluctuation alarm 24 x 7.
- Storage, shipping, warehousing and delivery of frozen/chilled items.





Logistics Solutions

Industrial Solutions



a. Pharma & Life Science

- Freight forwarding & Procurement
- Port handling with Cold
 Chain & customs clearance
- 3PL Services & distribution
- Temperature control 24x7
- Home delivery
- Value Added Services
- Transport of blood samples

b. Aviation & Defense

- AOG (Aircraft On Ground Logistics) Services.
- MRO (Maintenance Repair Operations)
- Warehousing and distribution services.
- Road Feeder Services
- Reverse logistics.
- Tailor made services.

c. Exhibition

- Multi-party coordination
 & Management.
- Warehousing & distribution.
- Time definite deliveries.
- Reverse Logistics.
- Priority Clearance using our gateways.

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Our Domestic Network in Saudi Arabia – Hub & Spoke Model

TIF 🔾

AHB

EAM

MAC ABT



1

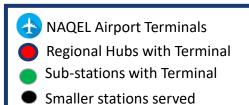
Outlets

1

1

1

1



West Region

Warehouse

1

Terminal

2

1

1

1

1

City

JED

YNB

TIF

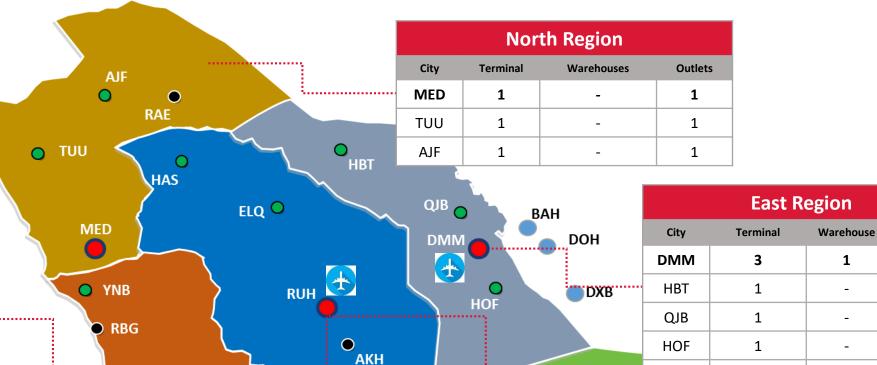
ABT

MAC



1

	Soutl	n Region	
City	Terminal	Warehouses	Outlets
АНВ	1	1	1
EAM	1	-	1
GIZ	1	-	1



WAE

	Centra	l Region	
City	Terminal	Warehouse	Outlets
RUH	2	2	3
ELQ	1	-	1
HAS	1	-	1
WAE	1	-	1

1

Batha

Remote Areas Served by our Hub & Spoke Network

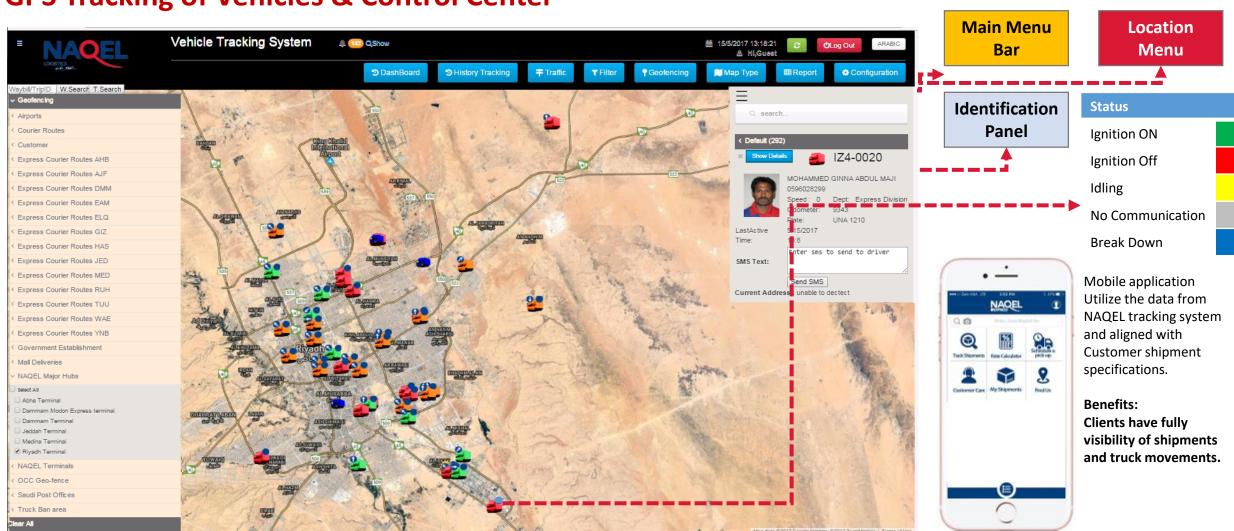


Abu Al Qa'ayid	Al Hajra	Al Qufl	Ayoun Al Jouma	Economic City	Khulais	Qunfudha	Surat Abeeda
Abu Arish	Al Halit	Al Qurayah	Az Zahabayn	El Mujardah	khursaniya	Qurayah	Tabahiya
Abu As Sadad	Al Haridha	Al Quwyiya	Bader	Farasan Island	Kiiba	Qurayat	Tabarjal
Ad Dair	Al Hariq	Al Rain	Bahra	Fayfa	Layla	Quwaiah	Tadiq
Afif	Al Huraydah	Al Ras	Balamser	Fifa	Mahab Al Dahab	Rafhaa	Taimah
Aflaj	Al Jalamid	Al Rowada	Balgarn	Fursah	Mahail Asir	Rania	Tanajeeb
Ahad Al Masareh	Al Jela	Al Sarha	Balgarshi	Gana	Majmah	Rejal Al Ma'a	Tanomah
Al Aqeeq	Al Juradiyah	Al Shabain	Baljurashi	Habuna	Marat	Rumah	Tareeb
Al Aflaj	Al Kabra	Al Shamli	Bani Amro	Haditah	Mejna	Ruwaydah	Tarip
Al Alyah	Al Kadarah	Al Shutafiya	Bani Malik	Halat amar	Mekwah	Sabt Al Alaya	Taroot
Al Artawi	Al Khafji	Al Sulayyil	Baq'a	Hanakiya	Misliyah	Sajir	Tatlith
Al Ashshah	al khouba	Al Sumasiya	Barq	Haql	Mohail	salwa border	Thanuma
Al Azia	Al Kumra	Al Tahiriyah	Batha border	Harad	Muqza	Samtah	Thihama
Al Bajadiyah	Al Lith	Al Traraf	Bukariah	Hariq	Murat	Sapat Al Alaya	Thumair
Al Bukairiah	Al Mahad Al Dahab	Al Tuwal	Busita	Hatifa 	Muzahimiah	Sarat Obaidah	Tool
Al Darb	Al Majardan	Al Ulah	Dabhan	Hawiah	Nafi	Sarrar	Turaif
Al Dawadmi	Al Majma	Al Wajj	Dahirat As Safa	Hawiyah	Namas	Shaqra	Turubah
Al Dayhama	Al Malha	Al Yamaniayah	Darb	Hota Bani Tamim	Nariya	Sharorah	Tuwal
Al Fageer	Al Mandaq	Al Youtma	Dawadmi	Huraymla	Oreira	Shoaiba	Udaliya
Al Fatiha	Al Maznab	Al Zulfi	Dayer Bani Malik	Hurub Jadeeda (Iraq	Owgela	Shoaiba	Umlajj
Al Garraa	Al Minjarah	Ar Rith	Dhahran Al Janoub	Border)	Qama'ah	Shuqaiq	Uqlat Al Sagoor
Al Gazala	Al Muwassam	Artawiyah	Dilam	Jalajil	Qaryat Al Olaya	Siraj Obadia	Ushager
Al Ghatt	Al Namas	As Sirr	Dos	Jamom	Qasab	Suarah	Uthmaniya
AL GOSH	AL Olah	Ash Shuqiq	Duba	Khafji	Qaysumah	Subei	Wadi Al Faraah
Al Hajfar	Al Qa'	Atwud	Durma	Khaibar	Qubah	Sudair	Wadi Al Haiyah

Tracking Our Network & Vehicles using our GPS Monitoring Tool



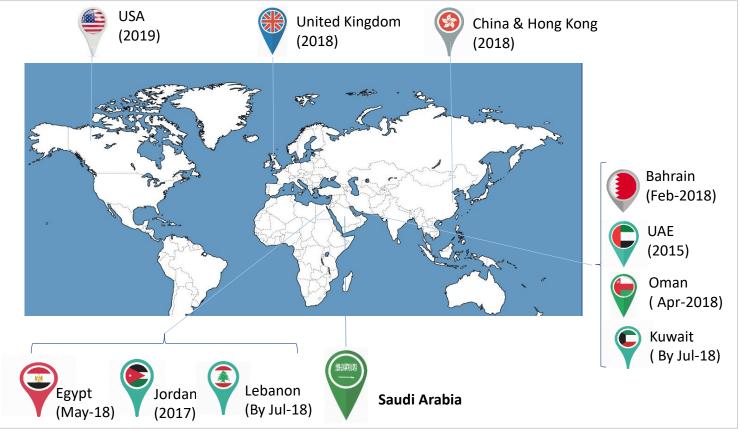
GPS Tracking of Vehicles & Control Center



International Network







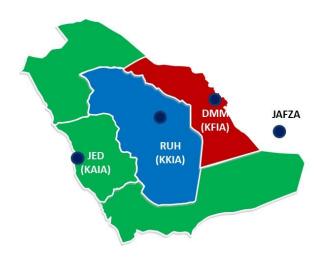
NAQEL Gateways Connecting Domestic & International Network



□ NAQEL is strategically present at all the 3 Airport Facilities. NAQEL & DHL are only 2 players present at the 3 airports.
☐ Customs clearance: Only company in Saudi Arabia to have customs clearance license.
☐ Strategic advantage: NAQEL is able to successfully extend its value chain and offer end-to-end international logistics services from
source countries (USA, Europe & Asia). i.e., Pickup from Origin – Clearance at Airports – B2B & B2C Delivery.
☐ Besides Saudi Arabia, NAQEL has facilities in Dubai Airport & Seaport free trade zones: Airport (DAFZA) and Jebel Ali Seaport (JAFZA).

Advantages of Gateways:

Gateways	Date of Operations
KFIA Airport (Dammam)	2015
KAIA Airport (Jeddah)	2020
KKIA Airport (Riyadh)	2020



☐ In house customs Clearance.
☐ Full control of the inbound chain (Handling, Clearance,
Delivery).
Improving the transit time of the international inbound.
Gateways Products:
☐ International courier B2C Handling & Clearance.
☐ International courier B2B Handling & Clearance.

☐ International Pharmaceutical Handling & Clearance & storage.

☐ International General Cargo Handling & Clearance.

Example of our Delivery Times

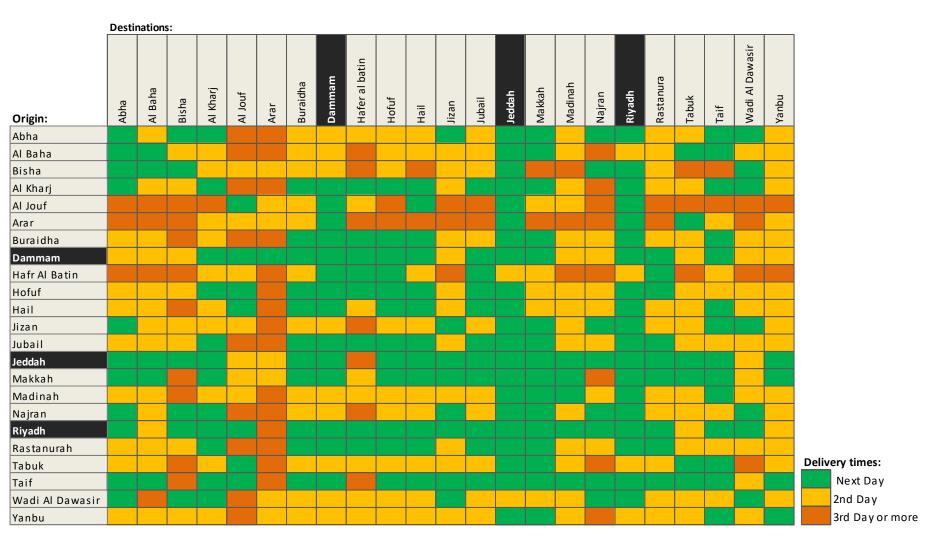


Within Saudi Arabia

 Next day delivery within major cities.

International Documents & Parcels (Priority Express)

- Next Day to GCC Countries
- 2nd Day to major cities in Europe and Asia.
- 3 or more days to rest of the world.



^{*} Cut Off time from Riyadh, Jeddah, Dammam, Abha, Buraidah, Tabouk, and madinah is 18:00, please call for P/U latest by 17:00

^{*} Cut-off time from other cities is 13:00, please call latest by 11:30. Later pickups will be delivered by adding one more day

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NAQEL Gateways Connecting Domestic & International Network

















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